1 Prasad Nayak MBA 1995-1997



Senior Vice President & Vertical Head – IFB, HDFC Bank

Life after VPIMSR....

I passed out in 1997 from VPIMSR, the time when Indian economy had been passing through dot com crisis, Asian financial crisis, high prices compounded by the recurrence of Industrial slow down, depressed capital market or tardy export growth. Overall economy outlook was not that great. I wanted to get into Finance and Banking sector, unlike now there were very few options in market. Besides, PSU banks there were few conservative NBFCs players in the market.

Beginning with Bajaj

After initial struggle to get into my choice of track, I managed to get into Bajaj Auto Finance as a Management Trainee to set up Consumer Durable business for them in the Mangalore Market. It was a new segment, market, customer profile etc and learning was humongous. Customer funding was purely based on traditional way of underwriting. Got a chance to learn basics of lending, distribution and basics of funding business.

Journey with Innovative and Technology Driven Bank.... ICICI Bank.

ICICI Bank was talk of the town in late 90s for its innovative products, cutting edge technology, simple process, faster service etc. I was very fortunate to get an offer from ICICI Bank in retail division. I got adapted to new environment andI was soon part of bank's growth story. Started as a Relationship Manager got promoted as City Manager, Area Manager and Regional Manager in very short span of time. Worked with Bank for 8 years in different geographies and departments, I was a part of Talent Pool of the Bank and got various prestigious and performance related Awards.

A great Employer.Journey with TATAs

TATAs started a full-fledged NBFC in 2007 and eying talents from various Banks/NBFCs. I was fortunate and one of the early birds to join TATA capital as Regional Manager to build retail business in South. It was a tremendous experience in building retail business in NBFC environment which is different from Banks. Got exposure of all most all retail asset products Auto loans, used car, Business loans, Personal Loans, Home loans, Loan against Property etc. Built various businesses for 12 years from the inception. Have handled various and important National level assignments as a Vice President. I was part of Senior Management, Part of Talent pool and have been awarded various leadership awards for turning around business in the difficult times.

Joined India's No 1 Bank......HDFC Bank

Presently part of HDFC Bank as a Vice President and taking care of one of the Vertical of the Banks. Driving team and business as per Banks overall objectives.

Message to all Students. After a year or two it's really doesn't matter whether you were TOP scorer in the college or Rank holder in the university but what matters is your attitude and values like Integrity, determination, perseverance, team work, adaptively, learning new things, upgrade technology, agility, passion etc.











2. Dr.Shiraz Bava MBA 1993-1995



Co-founder & Chief Operative Officer (COO)

ALIVE, A20, Pandit Colony Kowdiar PO,

Trivandrum, Kerala

Co-founder & Chief Operative Officer (COO)

ALIVE, A20, Pandit Colony Kowdiar PO,

Trivandrum, Kerala

My life journey

My life journey has been quite a ride, and I'd like to share it with you. I grew up in a middle-class family in Trivandrum, Kerala. My father was an engineer and a science communicator and author of science books who worked in government service, and my mother took care of our home. I had a younger brother and an elder sister who were engineers. Having studied in local schools of Trivandrum, I went on to study commerce for my pre degree and graduation in Government Arts College Trivandrum.

During my college years, I got involved in organizing various events working with National Service Scheme (NSS), Tourism club, college union, SPIC MACAY, and blood donation forum. This experience left me craving for a successful career in social work. After graduation, I

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decided to join an NGO called the Alcohol and Drug Information Centre (ADIC), which focused on rehabilitating people with alcohol and drug abuse. I received training in addiction counseling and worked with prisoners in the sub-jail. I was recognized for my dedication and even got to represent India in a youth exchange program in Sri Lanka sponsored by the United Nations as part of decade against drug abuse and participated in the SAARC conference as youngest delegate.

Inspired by these experiences, I decided to pursue management studies and ended up at VPIMSR. My time there was a whole new experience, and I loved studying management subjects. I want to express my gratitude to the faculty, staff, and friends who supported me during this journey. When I started, I was an average student with limited academic and language skills, but with time, I gained confidence, improved my communication, and learned a lot.

After completing my course, I was eager to find a job to support my family. I joined Cholayil Pharmaceuticals in Chennai, working as a marketing executive for brands like Medimix and Cuticura. Unfortunately, I had to return to Trivandrum due to a bout of Malaria.

After taking rest for two months, I continued searching for jobs, even applying to government institutions, but luck wasn't on my side. Eventually, I got an interview at the Centre for Development of Imaging Technology (C-DIT), a research institution under the Government of India. I was fortunate to be selected as an officer in the Scientist B Category in the Management Services Group. At C-DIT, I had the opportunity to work on various flagship projects of the Kerala Government including Peoples' Plan Campaign, Akshaya E-literacy drive, Information Kerala Mission (Panchayat Computerisation), etc. which led me to collaborate with scientists and intellectuals from esteemed institutions.











My experience at C-DIT motivated me to pursue further studies. I've passed the PhD entrance test in the second attempt and joined for the PhD program at Futures Studies Department, University of Kerala. My research focused on Information Communication Technologies (ICT) for the common people, specifically studying the sustainability of the Akshaya Project, an UN award winning initiative aimed at providing e-literacy to the masses. I had completed my PhD in five years, which felt me like reaching the peak of the academic world. After that I had successfully completed a one year Post graduate diploma in Counseling Psychology (PGDCP) from Kerala University and a six months duration fellowship course from Stanford School of Medicine, USA.

During my research years, I took a leave from C-DIT and worked as the head of operations of Lanco Wind, a wind power company. This corporate experience was eye-opening, as I attended training programs and traveled to many countries for conferences and exhibitions. I also started a construction and interior works company, which grew rapidly by employing 35 people and completing over 700 projects.

I realized my true calling was in entrepreneurship and social work. So me along with a college friend decided to quit our jobs and founded 'Alive' in 2014, which aimed to create a holistic community living project for elders. The next few years 'Alive' grew into various verticals, including community living, an e-portal for elder products (Alivekart), home safety solutions for seniors (Alive home solutions), and a charitable arm (Alive foundation) that provides palliative care for elders below poverty line.

Today, 'Alive' is the largest fully serviced community living project for elders in Kerala with 22 villas and 51 apartments, and being situated on a hilltop with beautiful scenic views and landscape. The 20000 square feet facilitation area provides amenities such as a











nursing centre, common dining, housekeeping, guest house, swimming pool, gym, library, theatre, activity rooms, Beauty parlor, ayurvedic massage and physiotherapy.

Currently, I serve as the COO of ALIVE, Managing Director of Symphony Constructions and Novato Interiors, and also work as an Adjunct Professor at the Global Institute of Public Health, Trivandrum. I'm also the Director of Travancore National School, an educational institution for children with various challenges.

I want to tell young entrepreneurs that there are many opportunities for startups and social entrepreneurship in our country and we can use business solutions to address social issues. I hope many of you will work towards making meaningful contributions to society in the future.





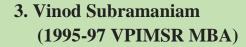














Founder and Managing Director of Alterneit Lifestyles Pvt Ltd Ex-Editor for Kerala Govt Official Portal www.kerala.gov.in, Unity Diversity @ VPISMR and Beyond...

Most of the Keralites after their studies try to pursue a career in the Middle East, Western countries, or in Canada or Australia. I did not share this passion of moving out of India permanently for many reasons. I always wanted to be with my parents and I preferred to work for India and to make it a better place to settling in an already developed country which was developed by the great people who lived there. The two years I spent in Miraj- Sangli& Kolhapur was the most memorable days of my life. Those days boosted my confidence and helped in breaking language barriers since our class was a cross section of Indian union, with students from Kashmir to Kanyakumari. I thoroughly enjoyed living with mighty Hariyanas, proud Marathas, cool hilly people of Himalayas, diplomatic Goans etc and cherished every moment of it. Grape wine yards, Krishna river, sugar cane farms, big monkeys, artisans making musical instruments in the narrow streets of Miraj, ruined forts and structures and all other sites were new to me. Being a vegetarian in Kerala is almost same as being



a vegetarian in China. I still crave for the delicious vegetarian food of Maharashtra.

I have always wanted to start my own business, but was clueless as to what, when and where to start. So I decided to wait until a right idea struck and meanwhile decided to work for gathering experience. After I went to Pondicherry to find my luck. My uncle was working in there in the tyer industry and he introduced me to the Regional Head of Good Year Tiers in Chennai. I cleared the first interview to become their Sales Executive but unfortunately before the final interview, the Regional Head fell sick due to cardiac condition and a new manager took charge. I was unable to perform my best before him and I lost the opportunity. We MBAs are taught to behave like 'Managers' right?entire syllabus, teaching methods etc are to make all of us think only like Managers. I always felt that this was a wrong practice and before becoming managers MBAs should gain knowledge about the work in the grassroots level and have 'hand on experiences. In the initial days of career you cannot be satisfied with simple executive jobs. For many of us, it will take at least 2-3 years to demystify that mental condition and after many setbacks, the 'Manager' in us will fade away and we will start thinking about our survival first and will be ready to do any kind of jobs.

After the setback in Good year tyers, I was offered a job in a liquor company for managing the van delivery of liquor to retail shops. I refused to take that job and my uncle got annoyed. I left the place and reached Chennai and started attending interviews. After 3-4 interviews I got a job in a shipping company called Amrock. They were selling internet advertisements. This was in the year 1997, but I still remember, our Team Head, Sriram Iyer was talking about a new thing called Internet and told us, it is going to revolutionize the whole world. Sriram was keeping the internet demo as a surprise until the last day of our three day training and we were eagerly waiting to know what it is. My imagination could not visualize it and it was making idle imageries of space. Finally the day came and we ended up seeing dotted dos prompts, texts messages, connecting to server















kind of messages. Our job was to convince people to publish their real estate buy/sell details to Amrok's internet space. It was funny, and the power of sales! Even without proper internet and less than 0.01 % of people accessing it we were able to sell some spaces. I remember it was sold for around Rs. 3000 to 5000 at that time! After few days, Sriram demanded that we sales executives should have our own bikes for the job, and my father refused to buy one for me. I was tired, and was not in a mood to try for other jobs in Chennai.







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4. Dr. Dhiren D. Pandya MBA 1995-1997



JOURNEY AFTER VPIMSR

Started the professional carrier as Management trainee (Marketing) at Birla Cement from July '97 to December '97. Sales increases to 100% in Kalyan Belt Region (My territory) due to performance. Then after Joined family Business (Electrical Contracts) due to cyclone conditions in costal region of Gujarat as specially in Saurashtra region for 1.5 years.

From July '99 a major diversification happened and started my journey as Educational Administrator with Joining as Director from July'99 to June '2000 at Saurashtra High tech college of 1.T. Where Innovative Courses like PGDACA and B.Sc. (IT) was introduced by me, first of its type in Saurashtra region. Started centre of ITI for short term software courses to help needy and poor students. Established Surat High Tech Education Trust and started ITI centre at Surat for short term software courses to help needy and poor students from April 2000 and Established Abhinav Education Trust and started Vivekanand college at Surat in July 2001.



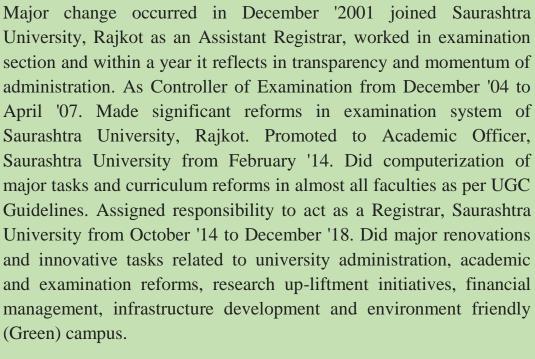












From Academic administrator to Academic side change of role happened with appointment as Dy. Director UGC: HRDC, Rajkot from July '16. Here I conducted O.P.s, Refresher and Short-Term Courses for academicians and academic administrators. Initiated computerization of administrative activities of UGC: HRDC. Working as Ph.D. Guide in Physics and Management. Successfully completion of 2 students in Physics. More than 55 publications in national/international journals.

As a true academician is a lifelong learner, I Joined Ph.D. in Physics in 2004 and successfully completed Ph.D. in 2008. Acquired P.G. Diploma in Computer Application in May '10. Joined Ph.D. in Management during 2011 and completed Ph.D. in 2015. And currently perusing LL.B..

Dr. Dhiren D. Pandya





5. Prashant Kulkarni MBA 1984-1986



Partner, Chaturang Advertising & Marketing, Sangli

Today Shri Yallati sir, who is Chief Coordinator of VP Institute Alumni Club, called me and told me to write about my experiences and my journey after I completed my MBA from V P Institute. My mind immediately leaped in the past. I could literally enjoy the two years that I spent there. I still remember my first day in the college when personal interview and group discussion was conducted in Pragati College near Congress Committee in Sangli. Our college didn't have its own building at that time. It was on the first day of the college that I met Mahesh Karadkar. All of us get lot of knowledge and many other things from our Alma Mater but I must say that apart from these my Alma Mater gave me my best friend ever-Mahesh. And I am very happy to say that Mahesh and I have been business partners since last 28 years. Actually our partnership had started in 1984 when both of us entered VP Institute as students of MBA.

Like all other students also enjoyed my college days a lot. I completed my graduation in Pune and returned to my native place Sangli. There were very few colleges with MBA course in those days and VP Institute was one of the best ones. Therefore students not only from across Maharashtra but from adjoining States also were very keen to















get admission in VP Institute. I think the main reason behind the preference for this institute was our renowned and reputed teachers. The team of teachers selected by Dr A D Shinde sir, founder of the VP Institute, was extraordinarily brilliant, Almost all the teachers were qualified and trained at IIM Ahmedabad which is India's one of the best management schools. Teaching was their passion and not just a job. I still very well remember our honorable Ali sir, Hilge sir, Shivare sir, Vibhute sir and Apte madam. Some of the staff members like Balasaheb Shrimandilkar or Prakash are still in the services of VP. All these teachers have a lasting impression upon us.

Two years at VP Institute passed like a bullet train and we, equipped with MBA degree, were ushered into the world full of competition and harsh realities. I got my first job through campus interview and almost all of us got jobs after passing out from VP Institute. But at that young age and after having MBA degree, I wasn't expecting a salesman's job. Like other MBA degree holders I was also dreaming of becoming a Manager. Obviously I quit my first job in less than 6 months. Then began a period of few months of unemployment and I leamt my first lesson that no one will hire me directly as a manager, that I have to reach the post of a manager by climbing one step after another and that I was standing at the very first step of the ladder. Having learnt this lesson I never turned back. I got different types of experiences, did variety of jobs- beginning with selling medicines then Papad and then Newspaper. This field of marketing taught me many lifetime skills. I started my career as sales representative and I left my last job at Daily Sakal as junior officer. This was a period of 6 years. Then I decided to join our family unit of Paper and Board Mill in Sangli. I worked in this manufacturing unit for 12 years. It was a very memorable experience for a man like me from commerce background. It was very challenging to work in a manufacturing unit. Here I learned a lot of things light from handling shop floor difficulties to financial planning. I tried to apply whatever I had learnt in Production, Marketing, Financial and Personnel Management classes in VP Institute. Surely that was a small step towards becoming



an entrepreneur. The same year that I joined my family unit, I and Mahesh with one more friend, in 1993, started our own Advertising Agency. Mahesh was working with Daily Pudhari at that time and had left my job with Daily Sakal. I was working in manufacturing unit on the one hand and also our advertising business in service sector on the other hand. Today our firm Chaturang Advertising & Marketing is considered as one of the leading agency from the region. Both me and Mahesh are Director of state level Federation of Advertising fraternity. I am very proud to say that the management principles that learned during MBA course in VP Institute have helped me a lot to achieve whatever success I have acquired today. It has been 34 years since I passed MBA. As I take a review of my career strongly feel that certainly VP Institute has played a strong and important role in making me a successful entrepreneur. Journey is still going on and I am grateful from the bottom of my heart to all my teachers in VP Institute Sangli to be able to achieve my goals.

Prashant Kulakarni, Sangli













6. CA. B.B.SULHYAN M.Com. 1993-1995



JOURNEY AFTER VPIMSR.

I am really thankful to the Almighty that he has always brought lots & lots of good / helpful / lovable persons in my Life.

By God grace I got great professors during my Studies at VPIMSR as well as while pursuing CA Articleship. Due to their guidance and support I could complete my CA in the year 1998.

Initially I took a Job on Retainership basis at Ichalkaranji and used to travel daily to Ichalkaranji. My role was only to look after the Account / Taxation & finance. But my passion to explore headed me to all the departments of that Company. I started looking after HR/Marketing/ Production etc. also.

After two to three years of great experience when there was a time for Increment. I requested the management to give Increment in the form of "TIME". I started visiting 5 days a week instead of 6 days. Then gradually I made it 4, 3, 2 & now I visit the unit once in a month. Slowly I developed my Individual practice at Miraj.

Now in past 23 years I have developed my practice in the Field of Audit/Direct Taxation/Indirect Taxation /Management Consultancy/Funds Raising etc. Presently I have High performing team of 16 very energetic people who are serving a clientele base of 600 plus clients in the various fields of manufacturing / Trading/Service industry. We have clients based in PAN India. We are also servicing some Software companies from US.

I believe that Learning is everlasting exercise and we must learn something daily. I have learned lot from my Mentors / Clients/Staff/Seniors in the profession. My LIFE MISSION IS: To Guide people in attaining Financial Freedom / Stability in their Life.







7. Nitin Sadashiv Awati MBA 2003-2005





"Education is the most powerful weapon which you can use to change the world"

Hi Folks,

I am NitinSadashivAwati, works as Head Operations for Muthoot Microfin Ltd and presently based out of Hubli, Karnataka. My father SadashivAwati is into wholesale food grains business and Mother Deepa is a home maker. I grew up with my elder brother Sachin and elder sister Sucheta, being the youngest was pampered a lot. My childhood was very smooth and knew no hardships. In 2010 got married to Savitri, my wife and have 2 lovely Sons Omkar and Nikkit.

It would not be wrong if say my life changed after my MBA. Born and brought up in a small non-descript town of North Karnataka, it was the very first time I was stepping out of my town for education. Dad had already met the college admin and had finalized my admission. With lot of things crossing my mind about my future, employability etc. My journey into the world of management began and was certain that I will make something good of my life, which my parents would be proud off. In the spring of 2005 after pursuing MBA, most of us headed to PUNE the cultural capital of the State to start our careers. Not sure from where to start in those days, we began







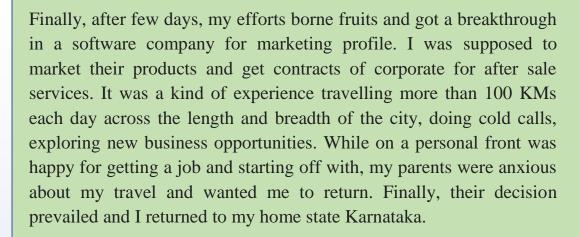








job hunting through local newspapers and dropping in resumes with private recruitment agencies.



Back to pavilion, deeply thinking on what next. My close friend who is into oil business approached me to assist him in a new business opportunity. This new business was all about marketing a software to Engineering graduates for higher education. For me it was a kind of freelancing and was required to travel to various Engineering colleges of Karnataka. These colleges provided an opportunity to have sessions with the students to showcase our product and pursue higher education. It also gave us an opportunity to meet the Management, HODs of these colleges. However, after visiting various colleges, we felt that demand for our product is low and Senior faculty of these colleges want their students to start their careers instead of pursuing higher education. After thorough discussion on what all we did and analyzing the outcome, and my friend decided not to pursue this business any further.

Job is a job, started off with a pharmaceutical company based in Bangalore, specializing in derma products. After couple of weeks of training in Bangalore, was asked to handle a territory in the extreme North of Karnataka. I was supposed to meet doctors in that geography and create markets for our various products. Our products were one of a kind and had good market acceptance. This company was good at

work culture and offering good financial benefits. It was a happy going until one fine day my dad read a recruitment for a PVT BANK in a newspaper and applied it on my behalf. While on job attended their entrance test and interview. I got selected in this Pvt bank and was time to say goodbye to my present company. My immediate boss not happy but wished me good luck for my future.



After experiencing various things in just about a year, my real career started off with Axis Bank Ltd, the journey from any entry level Executive to Associate Vice President in a span of 9 years. Association with Axis was very fulfilling and laid a very strong base for my career. Performers were rewarded handsomely and by virtue of my hard work became the youngest AVP and Branch Head at that point in time. Got the opportunity to meet people from various strata of life and never-ending learning of financial products. Initially it was very tough as I was new to this profile, I had to learn various in-house banking software, handle customer queries, provide in time services. Got the opportunity to handle various roles from banking operations to Sales and ultimately handling a mid-sized branch.









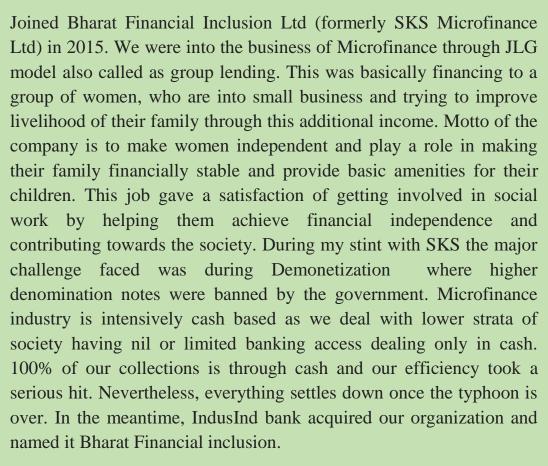








In the fag end of Q4 in 2015 while on an official visit to a Sugar factory, received a call for a Regional Manager/General Manager position in an NBFC based out of Hyderabad. Profile was attractive and powerful position in the organization. Offer on table was to handle 60 branches, almost half of Karnataka. This company was into Microfinance and was looking for a banker to handle their portfolio in North Karnataka. Opportunity was too good to ignore, made up my mind and put in my papers. It was a shock for my colleagues and reporting bosses and asked me to rethink on my decision. On sharing the details of my new job, somehow, they agreed. Now a days nobody bothers on who comes and goes, but due to my close association with my seniors who had seen me grow in the organization were reluctant to let me go.



In this brief stint was adjudged as the best crisis manager and qualified to travel Malaysia and Thailand. After spending little over 3.5 years with SKS, opportunity from a reputed Kochi based company again knocked my door with a position to handle entire Karnataka and Goa. There is a saying, Stagnant water becomes dirty, and one should go with the flow. After discussing the offer with my family and close friends finally made up my mind. After me relieving from BFIL, I decided to spend some quality time with family and then join the new organization after some gap.

Joined Muthoot Microfin Ltd,4th largest MFI in the country, in Sept 2018 as State Head-Operations for Karnataka and Goa. Profile was the same but for a larger geography.

Handling 100 odd branches with 1000+ staff. This task was never going to be easy; I needed to bring in/ utilize all my experience of past











15 years to run the show. The situation gets worse when the team is also not responsive and communication gap starts occurring frequently. We need to bring in required changes and deploy people whom we know like our back. Important decisions in making the business profitable, increasing efficiency and tough calls on employee productivity must be taken. Management teaches us to reward performers and act against those who are not productive and hence no value addition through them. When we take risk, rewards are also worthy. Got an opportunity to travel to Macau and Honk Kong, and also once in a lifetime opportunity to meet RCB team virtually.

I am what I am today is all because of VPIMSR, Sangli. I dedicate all the above achievements in my life to my Alma Mater. My Institute gave me the courage and confidence that is required to build a successful career. I still remember the assignments, presentations, product launches and debates we had in our college days. I still remember the day before my admission, my dad asking about campus placement and Our respected Shinde Sir answered him with his customary smile that jobs are plenty but not beside your house.

My only message is "Do not give up, the beginning is always the hardest". Pursue your passion when choosing a career and give your 100%. Take risk, push yourself, because no one else is going to do it for you.

















Business Manager - TATA PRAVESH

I have long association with Tata Brands like - Tata Shaktee, Tata Durashine, Tata Motors, Tata Wiron, Tata Pravesh.

When I started my professional career in 2008, it was recession in the market. I have choices like whether to go to metropolitan city or stay in hometown? I have to choose from Family/ Money/ Balanced Life?

I wish to have a balanced life as a new comer. In fact I have to choose from Family or Money.

During these years, I realized that one can achieve a balanced lifestyle, if we focused on our personal development/growth. Because personal & organizational growth are go ahead hand in hand. When I grow personally, I contributed most. As my contributions are valuable, I get promoted, that's Reality.!!

How it happened??

It's not a nightmare story. I found & research on a team of professionals who are successful in their professions and they are helping people like me to grow internally & externally. With their help, I enrolled to a Continuous Education Program (CEP) where I am equipped with some Books to read, provided some audios to listen and









have attended some meetings to learn from leaders. I got enrolled with fitness program too.

Then, I realize depending on single source of income may not get me rich nor get me reach to my Dreams. In this pandemic situation my thoughts prove me right. I was lucky enough to start another income source early. "Do It, Before You Need It", my mentors taught me many years ago.

I would like to recommend some books here are RICH DAD POOR DAD, PERSONALITY PLUS, THE MAGIC OF THINKING BIG 5,LOVE LANGUAGES, PEOPLE SKILLS, HOW TO WIN FRIENDS & INFLUENCE PEOPLE etc. These books helped a lot after my academic studies.

I want to summarize in total, I am focused on Health - Mental & Physical, Wealth Creation, Quality Family Time, Association of Good people.

Most important, I keep updating my Dreams & Goals, taking efforts for it, keep Focused, Chasing them.!!

Parachute & Mind only works when they are open.!!

Hope you will get some perspectives from my journey. Thank you and all the best.!!













9. Arpita Satarkar MBA 2004-2006



Keep It Simple Stupid!!!

The saying goes "The grass is greener on the other side". When in college we always dream of becoming someone big and living life king size. We think it would be better to have more money rather than just pocket money. It would be better to take our own decision than being commanded. It would be better to just live rather than to compete and so on and on. But when we are on the other side, we miss what we have today. Nothing is very good or very bad but learn to live in the moment you are and enjoy it. It is not wrong to plan for future just doesn't overdo it.

I was just this kind. Being from Miraj and a Marwari family and a Girl never planned anything for myself but yes surely dreamt. For me things just kept coming my way. Doing Engineering (IT) was rather not a choice of field but choice of friends. Having to pursue MBA was not a plan but buying time for me to live as a bachelor. Going and hunting for a job was not a need rather to stand independent. But anything that came my way I took it seriously and pursued it with full dedication and sincerity.

I was 23 when I stepped out of my final year of my educational life as a Gold medalist in MBA from Shivaji University. I had a master's degree and an offer from Reliance Industries. I soon moved to Pune to start my new journey. I even dreamt of having tea with one of the Ambani's someday. But life had a different plan. My recruitment with Reliance did not go through very well and I was on street holding two pages of details of what I had done all these years (CV). At first, I did not know which direction to go to, but in a city like Pune Cyber Cafe's









aren't hard to find. Without even having to take a turn I just had to cross the road to make my way to a busy Cyber Cafe.

I furiously entered the cafe and glanced around for a place, when I noticed an empty seat at the rare corner of the cafe. As if it was for me to hide from the world. I slowly made my way to the seat staring at each crossing computer screen and to my astonishment everyone had a job site open. A smile passed through and I felt relaxed. But the very next second my mind started doing math of the competition I had here in this single cafe versus the entire town. It looked difficult but I regained control over my mind. I reminded myself every minute is important as I had a ticking clock over my head. It was my father who had given me just one months' time either to hold a job offer or a return ticket to home at the end of the month.

The next 30 days were the busiest in my life. I just remember seeing day light and dark night. I woke up each day to walk to a Cyber Cafe nearby and apply to as many jobs as I could see on the job portal. At times I even forgot to read the job description and its relevance. In couple of days, I found myself in conference rooms of some large company's giving interviews. It so happened with me for most of the times the job was not exactly what it sounded to me when I first read through it. Everywhere I was offered a backend job to coordinate some processes or even make cold calls to sell financial instruments. This was not what I was looking. I was even offered a job in one of giant hardware multi-chain store, to which my dad said you can even manage my shop then. There were not many options, time was running, and was getting disappointed. I had studied so well all along and now this is what get, time sometimes tests your patience.

I changed my approach and stopped giving interviews in person. I rather asked all the job details and expectations on the phone itself. Now you must know not many rather hardly any job qualified by expectations. Life always has a plan for you, and it had for me too. To my surprise! received a call on the evening of 27th day of my job hunt. It sounded promising and I went for an interview the next morning. I cleared two rounds the same day and for last one was













called the next day. I gave my best shot and was hoping for immediate results. But they did not announce

anything that day. I came back to my room, packed my bag to start my return journey the next day. With heavy heart I climbed the bus and kept staring at my mobile all day long. I felt asleep thinking what must have gone wrong and suddenly my phone rang. I rushed to take the call and I heard a voice saying, "You are selected and can join from November 2, 2006". I was overwhelmed with joy and pepped out to get some fresh air, I was at Ashta. A slight shiver passed through me and I murmured to myself, "this now is not my return journey to home but to take blessing and make a U-turn".

That day and each day for last 15 years there has been no looking back. I joined as a Business Data Analyst in Synygy India Private Limited in 2006 and then moved to Ecolab as Senior Business Data Analyst in 2013 and currently working as Senior Data Scientist in Kyndrly India (strategic partner IBM India).

All this long the journey has been fascinating. I have seen new technologies and tools evolving around each day but what I understand is if your basics are good then tools are just a medium to perform your task. Learning is an everyday activity, and it comes more from observing than performing. There are even many sites available today which offer free or with some minimum cost educational courses for you to learn from. Keep taking up such courses it helped me on my way. Always keep talking to yourself about where you are, where you want to be and is this the right path. Get a mentor assigned to yourself within or outside the organization to guide you to walk your path. I feel proud to say I have a successful life as a Daughter, a Wife, a Mother and a Professional.

Lastly, "Life is a roller coaster sometimes high, sometimes low. But the real fun is to enjoy the ride when you are on it and make sure when it stops you having something to carry along".

Regards, Arpita Satarkar
www.linkedin.com/in/arpitasatarkar
9552599455













10. Mr. Ajit Damodar Adsul,MBA 2003-2005





(Marketing Mgmt.), Asst. Professor, Vidya Pratishthan's Institute of Information Technology, Baramati

I am very honored to get graduated from CSIBER'S VPIMSR Sangli, one of the esteemed Professional Value Education Institute in Western Maharashtra I have passed out from 2003-05 Batch.

My family background is from educational background and my interest is also in the same field, so i have chosen this field for my career.

VPIMSR acts as a 'Catalyst' in my career path. The way institute groomed us is simply The information sharing, experience-based learning, industry initiatives and more over the human values are also nurtured during this tenure which helps me a lot, at all moments of life. Especially when students are from rural background, staff took more efforts to groom them, this is what we especially observed in the Institute.

During my working in academic tenure so far, I am interacting with International/ National idea pitchers/ professional/ Entrepreneurs' and students from various strata. While working with various industries/ delegates, the education I received from VPIMSR gets marvelous



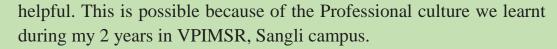


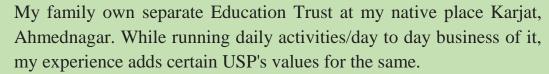












Many more wishes to all students and aspirants of CSCIBER VPIMSR, Sangli. The rigorous efforts taken by Late Dr. A.D. Shinde and his team since its inception, 1976, to develop rural youth not only from Western Maharashtra but Northern Karnataka as well. Dr. Ranjitsingh Shinde Sir and his all team uplifted our institute at par level to IIMs. Furthermore, I could dare to say VPIMSR will be soon, a IIM for Western Maharashtra and allied areas definitely.





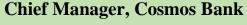




11. Digvijay Vishwasrao Chavan **MBA 2007-2009**



dchavan12.dc@gmail.com



1 How you came to know about VPIMSR?

I came to know through my Friend

2 How were your days at VPIMSR?

Those were Best Days of Life; I must admit that I discovered myself at VPIMSR. Along with Management education, VPIMSR has helped me to get Friends for Life, Confidence to face the corporate world etc. Teachers had pushed me to explore my capabilities. It was Dream Run for me at VP.

3 Tell about your journey after VPIMSR

It is a Pleasure journey post MBA at VP. I got my Dream job. Knowledge and confidence gained at VP has helped me to excel in my professional career. Finally the dream has come true. But I Miss my college days the most.

4 Your advice to current students

Don't waste single minute of your college life, Study Hard, Get Good Numbers, Spent as much as possible time with your Friends, Participate in Various events at College, Enjoy your stay at VP. You will not get college days again, thus live your Life to the fullest and Rock your College Life.

5 Your suggestion to VPIMSR

Interaction with past students should be done at regular intervals, this will help to get the insights of current requirements of Industry and









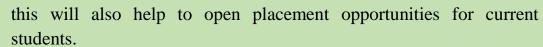












6 In what capacities you would like to help VPIMSR?

Guest lecture to the students













12. Ajinkya Patil MBA2007-2009







1 How you came to know about VPIMSR?

CIBER-VPIMSR was my dream Institute since I started preparing for CET. CIBER is a well-known brand in education which is providing professional education to Rural and Semi Urban Population.

Fortunately I scored well and got opportunity to join VPIMSR-MBA Batch 2007-2009.

2 How were your days at VPIMSR?

It was amazing experience to get admission in VPIMSR. Starting from day one, I literally lived and enjoyed each day at this great Institute.

The Principal, Faculty and Staff were extraordinarily supportive.



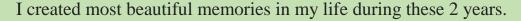












We as a Class were a wonderful team. We always enthusiastically participated in all the activitieshappening during the academic year.

MDC is one of the commendable activities at VPIMSR. It teaches you MANAGEMENT - at a very early stage of Career.

3 Tell about your journey after VPIMSR

After MBA in 2009, I was fortunate to get my first job as a Business Development Manager in Industrial Marketing. During this period, started preparing for Written Test of Reliance Industries Ltd in search of growth and better career opportunity

The selection process for this particular role involved Written Test-MAT, Physical Test, Group Discussion, Psychometric Test and Personal Interview.

In 2011, in very first attempt got selected as Trainee Asset Protection Officer. I was posted on different assignments like Shift Manager, Materials Manager, Intelligence & vigilance In-charge. I continued to learn and acquire new skills in my domain.

After getting suitable experience in Risk Management, I further switched to HR-Corporate Services in same company. The field of CS includes: Plant and Township Administration, Office Management, Facility Management, Contract Workers Management, Guesthouse Operations, Industrial Canteen Management, Infrastructure Development Projects, Industrial & Fire Safety, Public Relations, Employee Engagement and Event Management. This challenging role requires 100% of MBA skills.

Corporate Services gave actual recognition to my work. I received Prestigious Rising Star Award in Hydrocarbon Business. Well-done Award Twice and Reliance GEMS Award Thrice. I also got opportunity to appear in Reliance Corporate Film made in recognition of Reliance Heroes.









4 Your advice to current students

Friends, please take active participation in all Activities of academic year, they develop your professional skills and Personality. Students need to acquire additional professional skills to face challenges during Initial days. This crucial period decides your future.

V

Sparing weekly few hours on Online Courses like Coursers, edX, LinkedIn etc. will add in your knowledge and make your aware about current trends.

P

Keep watching platforms like TedEx, Joshtalks, Toastmaster Club etc. they helps you to improve communication and subject knowledge.

5 Your suggestion to VPIMSR

VPIMSR is already meeting the best education standards. I would like to suggest organizing of Online Guest Lectures of Subject Matter Experts in HR Operations, Industrial Relations, Corporate Services, Sales, Marketing, Retail, Finance, IT etc.



6 In what capacities you would like to help VPIMSR?

Guest lecture to the students. Assist for Summer Internship Programme (Project) for the students



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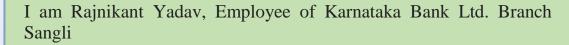














I feel very grateful to say that I was the student of this prestigious institute. I started my MCA in this institute in YEAR 2011-12 and I completed my post-graduation 2014 with Fist Class and I am thankful to all the teachers who taught me. The teachers in the institute promoted us to take up competitive exam like banking, civil services etc.



In the line of their advice and guidance I took up classes for banking exam and I attended my 1st competitive exam for Clerical post in Karnataka Bank. I was so lucky and due to my efforts and my background knowledge obtained in the college was able to clear the exam in the 1st attempt and even passed in the interview and I was posted in Pune Hadapsar in 2015.



Then I was also worked in Solapur Branch for 3 years. At present I am posted in Sangli as a clerk and my promotion to officer grade is on due. I was to achieve all this because of parents support and mainly this institute which filled strength in us and educated us to face challenges in life. I proudly say that I am an alumnus of this institute

14. Akshay Shrimandilkar BCA2007-2009



I am AkshayShrimandilkar, Director & CTO Techcube Info solutions Pvt Ltd, sangli.

Life is how you live. The first lesson is learnt from the parents they teach us how to eat, dress up, study, talk, and behave into the society we live in. In short they groom us for our future life to lead ourselves. The second lesson learnt from the school they teach us the life lessons and groom us for the society. We make best friends there and they always helps in our trouble and life of school is only ended in friends, teachers, books, homework, lunch, conflicts etc. Talking about the third lesson when I enter in the V.P. Institute they provides with certain specific field of learning that is computer, management, commerce, etc. Once we are armed with the degree we are ready to make a living and be a part of affluent society I choose BCA in the year 2007-08 as my graduate in VPIMSR, Sangli. BCA gives me theoretical and practical knowledge of subject of building a lifelong career. I learnt lot of things from friends, staff which is really helpful to me in my future life.

Now the real lesson is learn from where we started thinking about our career in this stage we have with lots of responsibilities and to be a practical in life so I choose MCA from CSIBER, Kolhapur as a career













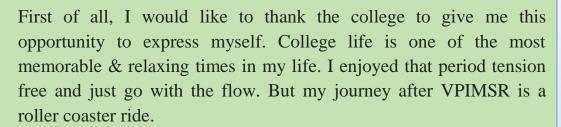
option, MCA will give me a practical knowledge about the subject and equip me with lots of knowledge.



At last I wanted to say that there is no yardstick to measure success, some believe in making money, other for higher education, some go for business ventures while other go for art, drama and acting. But I believe that whenever you are able to achieve a self-satisfaction you will succeed.

15. Ajaykumar Malgonda Patil MCA 2011- 2013





After college, I struggled for almost a year to find a job. Meanwhile, I worked as a

Free-lancer on a couple of projects, I applied all the knowledge I got from VPIMSR to my full potential and successfully complete the projects. From there I got the confidence to work in corporate culture.

And in May 2014, the best thing that happened to me is that I got the job. Though the salary was very little but most important that I got the opportunity that I waited for almost a year. I started working in my own city Sangli. Here I worked in a team of 5 persons. One of which was from Australia. I learned the work ethic and put very good work experience which helped me a lot in my career. It also helped me to improve my communication skill and grow up rapidly with technology.













Meanwhile, in March 2015, I got married to beautiful lady Sunita. She always supported me in my every up and down. Not to forget my parents and endless friend list, who blindly supports my every decision.

In August 2015 I switched my job and got a new job as Team Leader in Sangli itself where I worked for almost 5 years. Here I got an opportunity to work with great clients. I also visited Aditya Birla carbon in Panvel, which is a great experience in my life. Working with such a big and powerful client changed my life so much.

In 2016 I got another great opportunity to work on the client side in Belgavi IDS Technologies is a very experienced company in concrete mix plant automation software. Here I worked with 15 members' team and grab the experience of working with MNC.

In January 2017, I was promoted As Project Manager. Another new challenge as I have been handed over lots of responsibility. I successfully handled multiple projects with different teams.

In May 2017 god blessed us with Baby Boy. Bhushan. After the birth of my son, my entire life has changed drastically.

In October 2019, I quit my job and started a Development company in Partnership. There is a lot to talk about my journey after college. But I conclude here with the note that 6 years of college time with VPIMSR, had helped me a lot in my career and life as well. Those 6 years from August 2007 to May 2013 are the happiest days in my life. I miss my college days, Thank You.

Thanks & Regards

Mr Ajaykumar Malgonda Patil.

16_SaritaPatil MCA 2012-2013



Journey after VPIMSR

College is an important step to all high school students, it provides an opportunity to learn, a unique experience and to have a bright future. Before started college I was focus in graduating, but the main question was "what do I do after I graduate?" I had in mind something in the IT field; my family is dividing in two sided of work field, mostly in government job or good position in MNC. It was a pressure at first knowing that after graduate must continue my education toward my future career. I found this to be helpful in the end, so with the help of my family and friends that made it easy to decide college was a right step forward and the best decision ever made.

Firstly, I had three incredible years in VPIMSR College. I have completed MCA and my Career journey started which was actual struggle.

Life after College is the beginning of a new chapter. Making the transition from a college student to a professional is harder for me, but I was prepared for such kind of responsibilities that I'll face, it became get easier with time and experience.





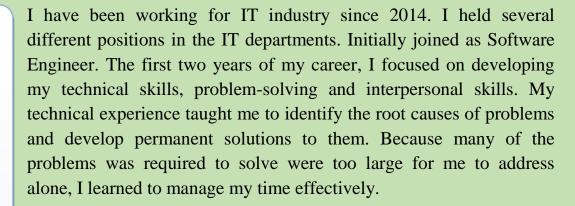












My third year, was assigned to the position of Senior Engineer/Sr. Consultant for a project to establish and implement an automation to replace manual system for the company. This system was a major contributor to operation efficiency, and was Instrumental in helping to bring it on-line successfully and ahead of schedule. In this got an opportunity to fly overseas. This experience was a major success for me, and I began to advance quickly. I worked in collaboration with sales team to bring new projects to company. I had a great experience and exposure in my first company where I was working.

Fortunately, after 5 years of experience grabbed an opportunity to join another globe famous company. My first position was Senior Consultant, was responsible for work with pre-sales team to bring new projects, presentation to customer, requirement gathering, architecture design, Implementation, and post implementation support.

During the one-year experience as Architect to implementation did countless technical analysis regarding all areas of the project. At this position, changed my role from Senior Consultant to Technical Lead. I learned to delegate and push my subordinates to fulfill their tasks, and also learned the importance of selling my ideas in order to get them implemented. During second year in new company, I thought that was competent enough for leading a whole automation department of a IT company. I need an opportunity to prove my leadership. At that time, was recommended to lead the technical team. At this new role, faced challenge that never met in my career history.

First, I needed to built trust with my new boss, colleagues as well as my subordinates as fast as can, exposed myself to all of them, let them know my technical and management skill, Then started to do something which I am good at. Significantly improved the internal control system of with my 6+ years of experience in Automation. Even thought left my living city sometimes and can't stay with my family as much time as could in earlier days, but I tried my best to achieve a good balance between my career and my family. I and my family are satisfied with current status. I achieved a lot in less time.



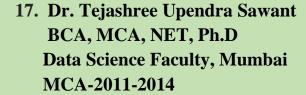














MY JOURNEY AFTER VPIMSR

Being Alumni of this institute, I felt obliged to write my experience at the institute. When I reminisce about my life of six years in VPIMSR for my Bachelors and Masters in Computer Application, I see the transferable set of competencies that got build up over a period of time in me. I will definitely not talk about the knowledge piece here but VPIMSR played a very imperative role in making the career of a person. Since the commencement of our classes, the faculty members had more emphasis on the practical knowledge rather on theory. After every session, there used to be an activity on the delivered topics. This activity was not only clearing our concepts but also helping the less concentration student's to grasp the topic easily and get the pace and move in tandem with other classmates. The conviction of institute management is to provide the students the knowledge of real working world, for which the management was providing different opportunities to students to take part in different activities like Conclaves, Conferences, Cultural programs and Inter institute activities. The Gym is one of the capacious things about VPIMSR where a well-trained coach is available all the time. The indoor games like badminton, table tennis etc. are good source for appeasing the burden and mental disruption of a busy day schedule. My growth

started from my institute life and it would not be possible without such enthusiastic and Professors who are masters of their field. I think I was the student with so many questions in every lecture but my Professors were so supportive that they were ready to solve my queries even if I ask them 10th time. With the said excellence of VPIMSR team as a whole, I secured to be in the Top 10 Ranks in the Merit order of Shivaji University and represent my institute in Bachelors and Masters in Computer Application.

VPIMSR, I call as the **Palace of Dreams** where every dream is accomplished. My first dream was to be like my Professors in VPIMSR who were very knowledgeable in their respective subjects and also excellent in the research, the only reason why I entered into Research to undertake PhD programme in Computer Application immediately after my Masters in Computer Application. And Yes I successfully achieved Doctorate of Philosophy Degree. Now I have 20+ research publications at both National and International level. 1 Indian patent have been published and 2 patents are filed and about to get published. Written 2 Books which are published in Accra, South Africa and 4 books are in a pipeline. With this research excellence, I again dreamt to be a part of VPIMSR as a Faculty to serve back to VPIMSR with my gained talent from my Professors and yes the dream came true, soon later I had worked as a Faculty in VPIMSR to follow the same path of my Professors. I had a very positive experience with VPIMSR; it had contributed a major part in my career building. The staff and Professors are very passionate and show genuine desire to help students to achieve their goals. VPIMSR aims at the overall development of the student so that he/she can excel in different fields.

VPIANS are not just bookworms but a real thinker-which is the basic requirement in today's tech-era. Here lecture halls seemed filled with the spirit of wisdom & the Professors were the embodiment of knowledge. Qualities like initiative and leadership appears in every student through the co-curricular activities in institute. Building on



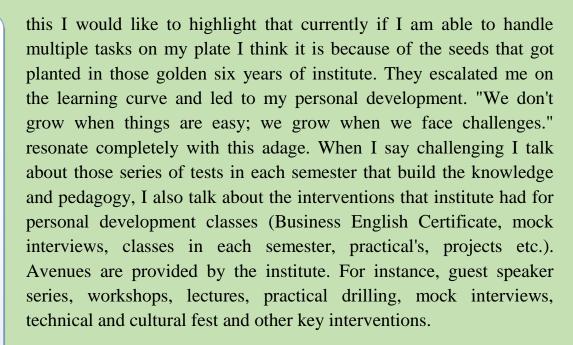












Currently, I am working with Meritorium Knowledge Academy based in Mumbai as a Data Science Faculty, which is a Training Institution Imparting Training in the Cutting Edge Technology areas of Data Science, Business Analytics, Artificial Intelligence, Machine Learning, Deep Learning, Robotics, and IoT. I have trained 200+ professionals from National as well as International. Also working for Maharashtra Center for Entrepreneurship and Development (MCED) as a Resource Person to share my knowledge to professionals in the above cutting edge technology

With VPIMSR, I have so many memories with every VPIMSR entities from Lectures, canteen moments to events in the institute; I found them all as part of memories which I will cherish always. Thank you VPIMSR and Computer Department for those 6 best years of my life. Lastly I would say "We All Should Have Dreams and We Should Work Hard To Fulfill Those Dreams".

18. Jerry Pinto

Branch Manager Branch Banking

DIT 2004



College is challenging, but the struggles don't end after completion of education. From finding a job to managing your budget, you'll learn all kinds of valuable lessons after you've big lecture halls and textbooks adieu. Life was altogether different outside the campus, you are always in a dilemma whether to study further or to opt a job. There was always a question haunting as WHAT NEXT??

Finally, I had made up my mind to take a job and simultaneously pursue professional courses which will help me enhance my knowledge which can apply in my job. started my job as a beginner with HDFC bank and had gained good knowledge on banking products and also generated likings to learn more about banking. Over a period of time worked for several banking and presently working with IDFC First Bank as Branch Manager. During this course also completed my PGDBA through Symbiosis, Pune as well completed professional courses like JAIIB, AML & KYC, IRDA, AMFI & SAP Although it has been a long journey of 16 years into banking but whenever we do get opportunity to visit our college campus could still remind every moment spent in the college along with friends and teachers and it feel like we left the college just before few days. I also



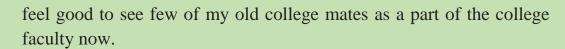












I will like to take this opportunity to thank all my teachers, Principal Shinde Sir for extending their never ending guidance, support and shaping me to occupy this position In my professional life.

Jerry Pinto ,Branch Manager Branch Banking















19 Nilesh Mahadik BCA 2003-2006



"SAS Research and development" as Technical Team Lead Hello Ma'am,

I am really glad to hear from you after a long gap of time. You along with all other respected faculty members of VPIMSR have a vital role in my career development and that makes me feel really very happy whenever I get a chance to connect with you all.

Please find contour of my journey after VPIMSR as below, VPIMSR 2004 to 2007- Graduation-BCA Dept of Comp. Science Shivaji University, Kolhapur: 2007 to 2010 Post graduation- MCA SAS R&D Pune Oct 2009 to Mar 2010 student internship SAS R&D Pune - Mar 2010 to Mar 2012 - Software Engineer

SAS R&D Pune - Mar 2012 to Dec 2014 - Senior Software Engineer Cognizant Technologies - Jan 2015 to Nov 2015 - Associate Engineer Deutsche Bank - Nov 2015 to Mar 2017 - Senior Software Engineer Deutsche Bank - Mar 2017 to PRESENT - Assistant Vice President (AVP Technology)

I proudly feel that VPIMSR is not only just start but part of my complete journey on every milestone. The knowledge and experiences which I as a student have gathered there are still helping me in my journey.

Thanks & regards, NileshMahadik 8149790652







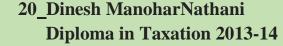














First of all I would like to thanks Mulla mam who gave me an opportunity to express my experience in VP Institute.

I regret myself as I didn't enjoyed my college life in my graduation period. While taking admission in VP Institute for the course of DIT within one week decided to attain whole year as the lectures where very inspiring.

It was very clear on the first day that if we top in the Institute we will top in Shivaji University as the course was solely conducted by VP Institute. On final day of college it was very proud movement for me as secured 3rd rank in Shivaji University.

In my student phase I was a business person too. I run my business with my father in Miraj. As my business was small in nature never maintained proper books or records.

In DIT had subjects like accounts, taxation, management, information technology etc. which helped me in enlarging my view towards business. Started maintaining the books of records and believe me it helped me a lot.









In accounts maintain realized that have a plenty of dead stock which is becoming huge loss formed. In DIT I had subject of information technology in which detailed tally software was explained which help me finding proper profit. In VP institute there is special faculty who focus on Communication skill and personal development which I think is the best thing about this college.



Speaking about our teachers is the main face of college as the staff is very qualified and full of experience. Their doubts clearing skill is awesome. Most of them are Chartered Accountant so they are always busy sharing their practical experience.



In this college only education is not kept as priority but other sports and event management's task are also regularly performed.



The main thing learned from this college is stage daring, how to wear smiling face, how to react with problems in your life, talking skills with big personality and many more.



The moments which I have enjoyed in this college will never be erased from my memory.





21_Yogesh Kadam



Partner
Kapadia Associates
M.Com.

To become Chartered Accountant (CA) is dream to any commerce graduate; I was also one of them. I pursued CA after my graduation and completed my Intermediate and started my Article ship in Sangli under Mr. Prasanna Kulkarni, who was also working as professor in VPIMSR. As per his guidance, I have also enrolled for Post Graduation of Master of Commerce (M. Com.). After completion of my M. Com., I have also completed my CA final exam.

When you were student, passing the exam was your only goal, but after passing the exam the real struggle starts. CA gives lots of opportunity in different fields such as Industry, self-practice, Bank Jobs, jobs CA firm etc., in those jobs also you need to choose different fields, such as Direct tax, Audit, Accounting etc. Your struggle starts from choosing of the field you wanted to work, as it will be difficult to go back once you have chosen the field.

Since, I have brought up in Mumbai Suburban area, I choose to go to Mumbai and decided to work in the field of Direct Tax. Unfortunately, when I passed my CA exam, due to subprime issue in global markets the job market has also suffered. After some struggle, I got Job in one of the top known CA firm i.e. M/s G. M. Kapadia &







Co. to work as a consultant in Direct Tax field. During my Job, I also completed Company Secretary Course from ICSI. I was working with the firm till 2017 and reached the position of Director. Subsequently, I was offered Partnership from firm named Kapadia Associates and I am working with the firm from 2017 till date as partner.

It has been dreamful journey for me till date. I also cherished the time I have spent in VPISMR, I still do have connection with my friends from VPIMSR and whenever I come to Sangli, I do try to meet them. I wish that VPISMR and its teachers will helps the student to achieve their dream, just like they helped me to achieve mine.

Thanking you Yours Sincerely **Yogesh Kadam** Partner **Kapadia Associates**













