Chhatrapati Shahu Institute of Business Education and Research (CSIBER), Kolhapur

An Autonomous Institute under UGC, Government of India
College with Potential for Excellence (CPE) Phase III
Reaccredited by NAAC with 'A+' Grade, RUSA 2.0

SCHOOL OF BUSINESS

MASTER OF BUSINESS ADMINISTRATION (MBA) –

BANKING AND FINANCIAL SERVICES

Programme Structure and Syllabus
To be implemented from the academic year 2026-27

PROGRAMME STRUCTURE

MBA (Banking and Financial Services)

Semester I – 28 Credits

Code	Course	Credits	Contact Hours	Internal Marks	External Marks	Total Marks
SOB BFS 101	Marketing Management	4	60	40	60	100
SOB BFS 102	Financial Accounting	4	60	40	60	100
SOB BFS 103	Research Methodology	4	60	40	60	100
SOB BFS 104	Business Statistics	4	60	40	60	100
SOB BFS 105	Information Technology for Business Management (Lab -Based)	4	60	40	60	100
SOB BFS 106	Retail Banking	4	60	40	60	100
SOB BFS 107	Banking System of India	2	30	20	30	50
SOB BFS 108	Principles of Management	2	30	20	30	50
	Total	**28**	**420**	**280**	**420**	**700**

Semester II – 26 Credits

Code	Course	Credits	Contact Hours	Internal Marks	External Marks	Total Marks
SOB BFS 201	Financial Management	4	60	40	60	100
SOB BFS 202	Managerial Economics	4	60	40	60	100
SOB BFS 203	Organizational Behavior and Human Resource Management	4	60	40	60	100
SOB BFS 204	Bank Project Management	4	60	40	60	100
SOB BFS 205	Legal Aspects of Banking	4	60	40	60	100
SOB BFS 206	Financial Markets and Services	2	30	20	30	50
SOB BFS 207	Field Project in Financial Market and Services	2	30	20	30	50
AEC	**Elective:** 1. Start up and ED 2. Advanced Excel (Lab-based) 3. Computerized Accounting (Tally Prime – Lab-based) 4. Conflict Management 5. Business Communication	2	30	20	30	50
	Total	**26**	**390**	**260**	**390**	**650**

Semester III – 26 Credits

Code	Course	Credits	Contact Hours	Internal Marks	External Marks	Total Marks
SOB BFS 301	Strategic Management	4	60	40	60	100
SOB BFS 302	International Business	4	60	40	60	100
AEC	Elective: 1.Tourism Management 2.Event Management 3.Sports Management 4.Digital Marketing	2	30	20	30	50
SOB BFS 303	Specialization 1(a): Equity Markets; Specialization 1(b): as specified under the approved structure	8	120	80	120	200
SOB BFS 304	Specialization 2(a): Bank Financial Management; Specialization 2(b): as specified under the approved structure	8	120	80	120	200
OJT						
	Total	**26**	**390**	**260**	**390**	**650**

List of courses offered in different specializations

Specialization	Semester III
Finance	SOB-FIN-I International Finance SOB-FIN-II Direct Taxes
Marketing	SOB-MKT-I Consumer Behaviour SOB-MKT-II Services Marketing
Human Resource Management	SOB-HRM-I Employee Relations and Labour Laws SOB-HRM-II International Human Resource Management
Systems	SOB-SYS-I Management Information System(Lab-Based) SOB-SYS-II Information System Audit and Control
Production and Operations Management	SOB-POM-I Supply Chain Management SOB-POM-II Purchasing and Inventory Management
Agri-Business Management	SOB-ABM-I Indian Agri-Business Management SOB-ABM-II Rural Marketing in India

On the Job Training

The inclusion of On-the-Job Training (OJT) in the MBA syllabus provides students with valuable hands-on industry experience, enabling them to apply classroom learning to real-world business situations. It enhances professional skills, industry readiness, problem-solving

abilities, and managerial competencies, bridging the gap between academic knowledge and practical application.

Semester IV – 26 Credits

Code	Course	Credits	Contact Hours	Internal Marks	External Marks	Total Marks
SOB BFS 401	Business Ethics and Corporate Governance	4	60	40	60	100
SOB BFS 402	One MOOC on SWAYAM platform identified by the department committee	2	30	20	30	50
SOB BFS 403	Specialization 1(a): Bank Risk Management; Specialization 1(b): as specified under the approved structure	8	120	80	120	200
SOB BFS 404	Specialization 2(a): International Banking and Forex Management; Specialization 2(b): as specified under the approved structure	8	120	80	120	200
SOB BFS 405	Project Report	4	60	40	60	100
	Total	**26**	**390**	**260**	**390**	**650**

List of courses offered in different specializations

Specialization	Semester IV
Finance	SOB-FIN-III Management Control System SOB-FIN-IV Investment and Portfolio Management
Marketing	SOB-MKT-III Sales and Distribution Management SOB-MKT-IV Advertising and Integrated Marketing Communication
Human Resource Management	SOB-HRM-III Performance and Compensation Management SOB-HRM-IV Talent and Human Capital Management
Systems	SOB-SYS-III Applied Data Science and Business Analytics using R SOB-SYS-IV Software Engineering
Production and Operations Management	SOB-POM-III Project Management SOB-POM-IV Quality Management
Agri-Business Management	SOB-ABM-III Agri Production , Supply Chain and Logistics Management iv) SOB-ABM-IV Agricultural Marketing, Commodities Markets and Agri-Business.

Specialization will be offered only if 12 students or more opt for it.
Total Programme Credits: 106 credits.
Specialization / Banking & Financial Services Focus

Stage	**Banking & Financial Services-specific courses**
Semester I	Retail Banking; Banking System of India
Semester II	Bank Project Management; Legal Aspects of Banking; Financial Markets and Services; Field Project in Financial Market and Services
Semester III	Equity Markets; Bank Financial Management
Semester IV	Bank Risk Management; International Banking and Forex Management; Project Report